



Your Professional Partner in Processed Coffee

A Company of Neumann Kaffee Gruppe

ROAST COFFEE SPRAY DRIED COFFEE
 FIRST CHOICE BUSINESS PARTNER **FOOD INDUSTRY**
TAILORMADE SOLUTIONS ENCOURAGE COOPERATION
 AROMA OPTIMIZATION COMPLETE SOLUTIONS LIQUID COFFEE EXTRACT
 ETHICAL TRADING EXTRAORDINARY QUALITY **PACKED COFFEE**
 CARERS **PROCESSED COFFEE** INDEPENDENT
 NEUMANN KAFFEE GRUPPE **BERNHARD ROTHFOS** CONSULTANTS
INSTANT COFFEE SOURCING PARTNER **SERVICE PROVIDER**
 FAMILY ENTERPRISE **COFFEE EXPERTS** OPTIMIZER
 COLD BREW COFFEE COFFEE SINCE 1922
GLOBAL COFFEE NETWORK ROAST & GROUND COFFEE
PROVEN EXPERIENCE MARKET LEADER FOR GREEN COFFEE TRADING
 SOCIAL RESPONSIBILITY **FREEZE DRIED COFFEE**
 50 PARTNERS IN 26 COUNTRIES

Coffee – a fascinating product and ingredient

Neumann Kaffee Gruppe (NKG) is the world's leading green coffee service group, operating with more than 50 companies in 26 countries, taking care of over 4.600 commercial clients. **For more than 30 years,** NKG has been offering **taylor-made processed coffee solutions,** now with the new name **Bernhard Rothfos Processed Coffee.**

Our portfolio includes all types of **soluble coffee extracts,** from dried instant coffee to liquid, as well as **processed roast and ground and cold brew applications.**



Soluble coffee, invented in the early 1940s, has been a success story ever since, and the **consumption of coffee extracts steadily continues to grow world-wide.** Beside technology-based innovations, convenience in application and constantly improving product quality are driving its growth.

Due to our lean organization and global integration, we can supply not only **in-depth expertise but also keenest conditions.**

Bernhard Rothfos is an integral unit of NKG - and as one important member of this group, we see us as **your partner in competence for coffee as an ingredient and/or final consumer product.** In this sense, we can offer you support with a review of the status regarding your **sourcing process and usage of coffee.** We are very much looking forward to realizing joint projects- **you can rely on our profound know-how, service and global network.**

Your BR Processed Coffee Team

All business is local ... NKG is where the clients are

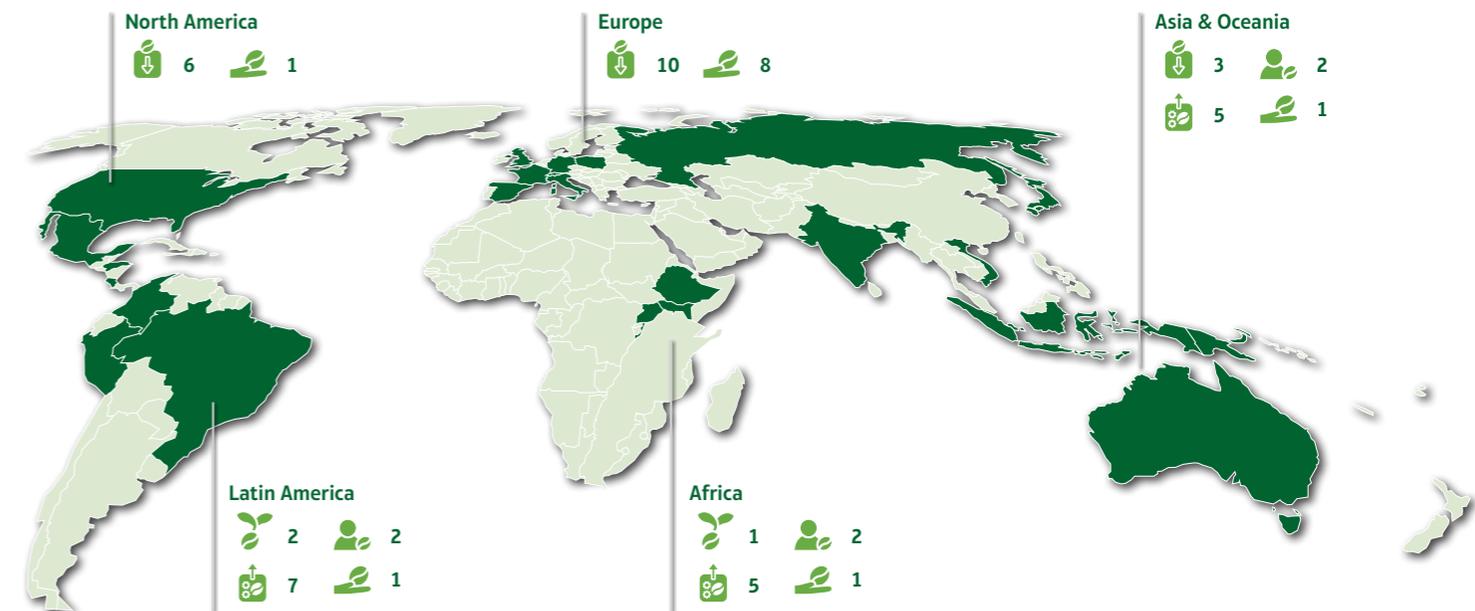
Coffee is a natural product and coffee markets are subject to perpetual change and development. Consumer behaviour differs from region to region and evolves with every generation of consumers and new product trends. One rule, however, will always be valid: **good quality pays off.**

Neumann Kaffee Gruppe (NKG) stands for a **strong global coffee network.** Represented by over 50 companies in 26 countries, we are present in all important markets and offer a broad range of services and products along the green coffee value chain.

As a reliable and straightforward partner to coffee producers and roasters of all sizes, we bring together the needs and interests of all coffee stakeholders.

More than 2.600 highly skilled employees work in the fields of farming and farm management, quality milling and grading, export and import, specialties, instant coffee, logistics, risk management and finance to meet their customers manifold demands.

We offer a strong value proposition for any customer.



Neumann Kaffee Gruppe | 

NKG's business segments along the green coffee value chain:

-  Agents & Representative Offices
-  Import (Commercial & Specialty)
-  Farming
-  Services
-  Export & Milling



We trade all varieties of instant coffee

We can offer **all varieties of processed coffee**, whether it is multi or single origins (e. g. 100 % Colombia), whole beans or filter coffee, freeze-dried or spray dried instant, liquid coffee extracts or innovative products like micro-grinded instant coffee and Cold Brew applications.

Our portfolio covers **Fairtrade, Organic, Rainforest Alliance/Utz** and coffees fulfilling Kosher and Halal standards in both regular and decaffeinated.

Furthermore, we offer **all kinds of packaging** for our products, such as bulk, i. e. cartons of 25 kg, or big bags with beans, jars and tins, doy-pack, sachets, or sticks.

Highest quality management standards are key criteria for selecting the best sourcing partners; this is regularly confirmed in audits by independent institutes.

Freeze Dried



Spray dried
("Powder")



Agglomerated
("Granules")



Liquid Extract



Cold Brew Coffee



Roasted & Grounded
Coffee Beans





About the instant coffee market

- From Brazil to Japan – consumers have profoundly different tastes and consuming behaviors; overall **instant coffee is steadily growing**: the consumption is expected to further increase worldwide from 2019 until 2023 by approximately +2,5 % per year.
- Instant coffee represents more the **20 % of the global coffee consumption**. Improved qualities and innovative products attract new customer groups worldwide.
- Whether soluble intended for retail, food service, or as food ingredient in industrial processes, **the market for this product is as divers as the requirements for its features**. In-depth market and product know-how are needed to identify the best possible product solution for every application and customer.

Soluble coffee is convenient in preparation, versatile, and easy to use: a fascinating part of the global coffee world.

We are professionals in the world of instant and soluble coffee

We cover a wide portfolio of global B2B customers: from coffee roasters to own label co-packer of instant coffee and mixes, HoReCa and vending experts, traders of industrial food ingredients and the dairy as well as the beverage industry.

Cooperation with our worldwide NKG group companies and our excellent international coffee network provide us with first-hand information. Our strong relationship with the worldwide coffee processing industry puts us in the position to identify exactly the products that match the final consumer desire.

Our coffee assortment consists of extraordinary qualities prepared both for the specialty and the mainstream market.

At BR, we have dedicated ourselves to **consulting and service**, thus supplying **the best possible coffee solution for the clients' needs**.





Roasted and Grounded Coffee Beans - First hand access to all kinds of green coffee to develop the type of roasted coffee you are looking for

Our customers appreciate that we, as the **largest green coffee trader**, not only have direct access to all available green coffees, but also know in detail about the quality of a good coffee. Depending on the customer's requirements, we ensure availability and offer preparation, selection, blending, and sorting of the coffees (see also www.rothfos.de). Our roast masters work out the optimal roasting profile with the roasting partners. The customer has the choice.

We secure every step of the process and deliver the desired product reliably in time. Whether bulk in large quantities or individually packaged – our highest claim is to perfectly meet our customers' needs.

Liquid Coffee Extracts – Exceptional solutions for your industry application

We offer a deep variety of liquid coffee extracts with tailor-made flavors, specific origins, certifications, and viscosity profiles. Our business is built on cooperation with the most versatile manufacturers producing the highest quality coffee extracts with cutting-edge process technologies. Liquid coffee extracts can be the one ingredient to highlight taste-aroma in your **dairy/ready-to-drink/beverage application**, or even as a concentrated liquid in any kind of flavor proceedings.

We also provide Cold Brew extracts – the ongoing megatrend.

We like to convince you: with service, quality, and price!





■ **As a truly independent merchant, we are creating value for customers - we are using our deep roots within the coffee world to create value for our customers**

Our services include:

- Optimizing your B2B coffee sourcing process – all coffee related issues from one hand
- Being your partner in coffee product development – we understand how important coffee is in your process
- Taking over import and quality administration efforts and process control
- Securing a stable and continuous supply
- Ascertaining the correctness of the quality and price in line with the specification
- Securing good relationships with coffee processing partners and the global manufacturer network
- Exploring new suppliers, products and interesting trends around the globe
- Being the one interface and service provider for all coffee related tasks

Our mission is to ensure we really understand our customers' needs and provide tailor made solutions. We achieve this by concentrating on the key criteria: You will get the best quality to price ratio - not only for today but in the long run!

Contact us

Bernhard Rothfos GmbH Processed Coffee

A Company of Neumann Kaffee Gruppe

Coffee Plaza ▪ Am Sandtorpark 4
20457 Hamburg, Germany

Tel: +49 40 37001-0

Fax: +49 40 37001-338

E-mail: instant.br@nkg.coffee

www.processed-coffee.com

Find out more about ...

▪ **Bernhard Rothfos GmbH**
www.rothfos.de

▪ **Neumann Kaffee Gruppe**
www.nkg.coffee



ROAST COFFEE SPRAY DRIED COFFEE
FIRST CHOICE BUSINESS PARTNER **FOOD INDUSTRY**
TAILORMADE SOLUTIONS ENCOURAGE COOPERATION
AROMA OPTIMIZATION COMPLETE SOLUTIONS LIQUID COFFEE EXTRACT
ETHICAL TRADING EXTRAORDINARY QUALITY **PACKED COFFEE**
CARERS **PROCESSED COFFEE** INDEPENDENT
NEUMANN KAFFEE GRUPPE **BERNHARD ROTHFOS** CONSULTANTS
INSTANT COFFEE SOURCING PARTNER **SERVICE PROVIDER**
FAMILY ENTERPRISE **COFFEE EXPERTS** OPTIMIZER
COLD BREW COFFEE COFFEE SINCE 1922
GLOBAL COFFEE NETWORK ROAST & GROUND COFFEE
PROVEN EXPERIENCE MARKET LEADER FOR GREEN COFFEE TRADING
SOCIAL RESPONSIBILITY **FREEZE DRIED COFFEE**
50 PARTNERS IN 26 COUNTRIES



 **Bernhard Rothfos Processed Coffee**
A Company of Neumann Kaffee Gruppe

www.processed-coffee.com